



The 'Pub Power' toolkit is designed to help licensee's make the most of every opportunity by providing quick and easy access to a range of support materials and guidelines via one interactive pdf document.

The toolkit shares some business generating ideas and top tips that could help to drive both footfall and spend per head, helping licensees identify opportunities to generate profit and access valuable support for their business.

The toolkit also provides the option for licensees to conduct a self-assessment questionnaire to understand key areas they may need to review.

There are a number of topics which can be accessed via a menu function.





Our BDM's work collaboratively with licensees to help identify areas they believe could be valuable to them and their pub.

They will also help to identify any additional developmental or training support that is available to further support them, their teams and the growth of their business.



### THE MENU



**CALCULATE YOUR BREAKEVEN POINT** 

**MANAGING YOUR FINANCES** 

**UTILITIES & SUPPLIER SAVINGS** 

**CALCULATING VAT** 

LICENSING OPPORTUNITIES



## POWER UP YOUR COMMUNICATION

YOUR WEB PRESENCE

YOUR SOCIAL MEDIA PLAN

**EXTERIOR MESSAGES** 

**INTERIOR MESSAGES** 

YOUR REPUTATION



## RE-ENERGISE YOUR CUSTOMER EXPERIENCE

SAFETY CHECK

**SERVICE & UPSELLING** 

PRODUCT RANGE

**QUALITY** 

**STANDARDS** 

**ACCOMMODATION** 



#### MAXIMISE YOUR PUB

WHAT YOU'RE FAMOUS FOR

**YOUR COMPETITION** 

**DIFFERENT CUSTOMER OCCASIONS** 



# MAKING THE MOST OF EVENT

90 DAY SEASONAL ACTIVITY
SPORT



### ACTION AND SUPPORT PLAN

**HEALTH AND WELLBEING**